

Enhancing Effective Delivery of Wetland Programs

**FINDING COMMON GROUND BETWEEN THE AGRICULTURAL
INDUSTRY AND WETLAND POLICY**

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Context

- Budgets small compared to the problems
- Environmental protection more expensive than we've often allowed for
- Spatial heterogeneity
- Prioritization is essential but difficult

What does INFFER help with?

- Getting value for money from environmental investments
- Determining what is realistic & feasible
- Selection of appropriate delivery mechanisms
- Accountability and Business Case for Funders

1. Define the Asset and its Significance



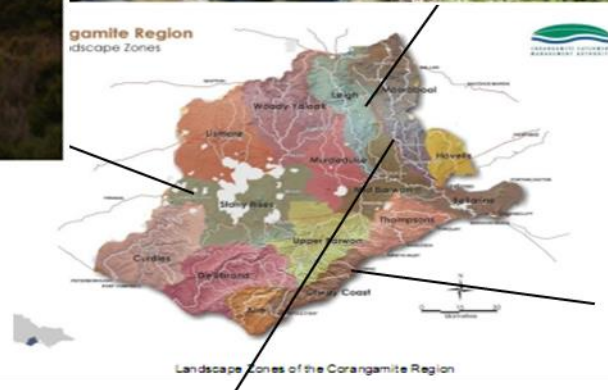
Wetland

- Listed on register
- Last of its type



River reach

- Intact native veg
- Cultural heritage
- Woodland birds



Threatened species

- Flagship
- Critically endangered



Native vegetation

- Concentration of threatened species
- Near pristine condition
- Important location

2. Define Project Goals/Works

S	Specific – what you want to achieve, for who, where and why
M	Measurable – Ability to evaluate whether goal is achieved
A	Achievable – Action plan is feasible given available information
R	Relevant – The goal is meaningful and aligned with mandates and objectives
T	Time bound – When will the goal be achieved, what are stage gates and milestones

3. Define the actions/practice change?

Livestock Beneficial Management Practices

- Manure and Nutrient Management
- Surface Water Quality Management
- Wintering Site Management
- Pasture Management



4. Rank Projects - Benefit: Cost Index

$$BCI = \frac{V \times W \times A \times B \times F \times P \times G \times \frac{1}{(1+r)^L}}{C + PV(M)}$$

$V \times W$
 V: asset value
 W: effectiveness of works
 ↓
 Potential project benefits

$A \times B$
 A: adoption
 B: compliance
 ↓
 E(prop'n of required adoption)

$F \times P \times G$
 F: feasibility
 P: socio-political
 G: long-term funding
 ↓
 (1 - Risk of failure)

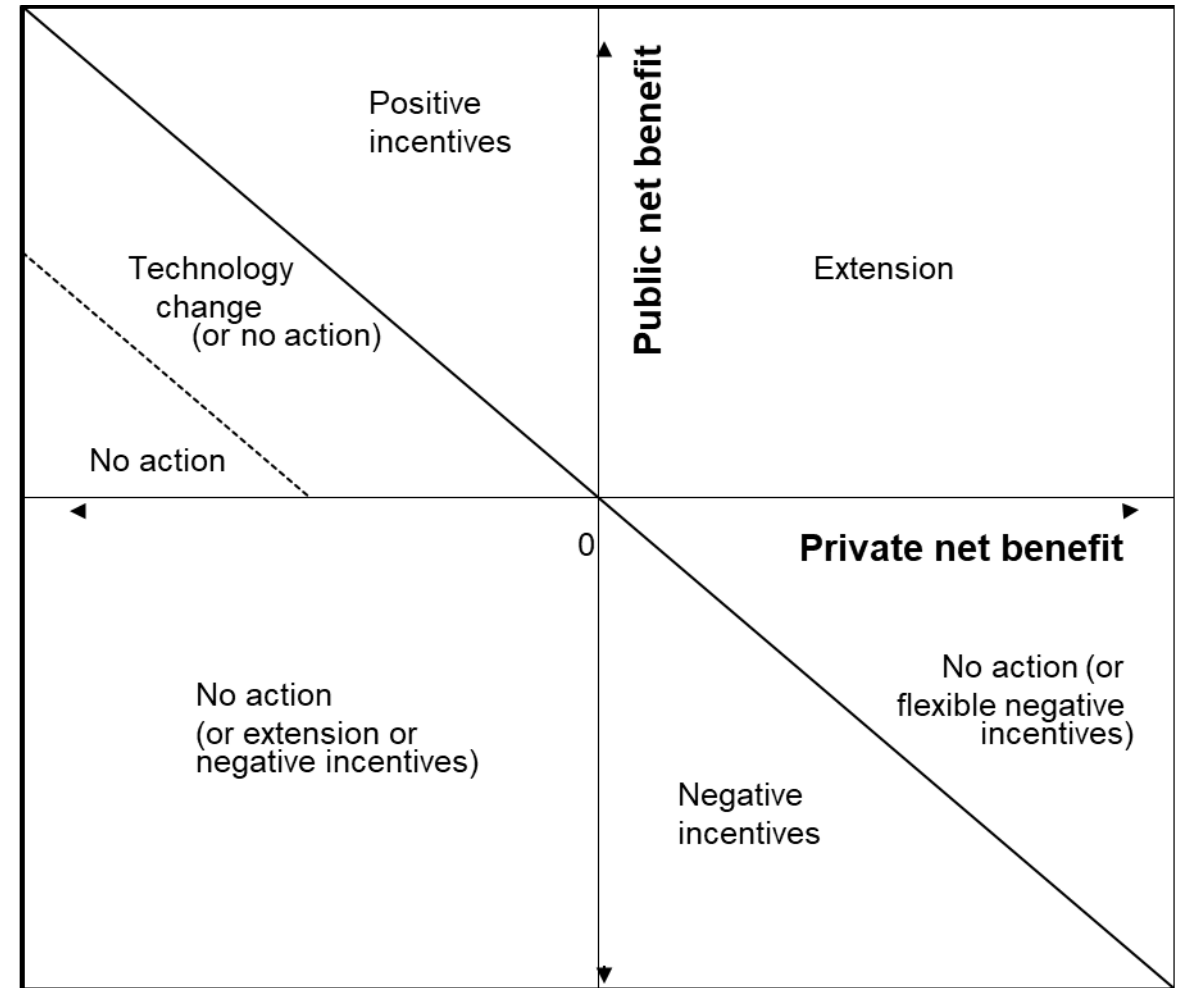
$\frac{1}{(1+r)^L}$
 L: time lag to benefits
 r: discount rate
 ↓
 Discount factor for time lags

Project cost
 ↑
 $C + PV(M)$
 C: project cost
 M: annual maintenance cost
 PV: summed present value over 20 years

5. Select Interventions

Private Public Benefits Framework

1. No positive incentives for land-use change unless public net benefits of change are positive.
2. No positive incentives if landholders would adopt land-use changes without those incentives.
3. No positive incentives if overall costs outweigh benefits.

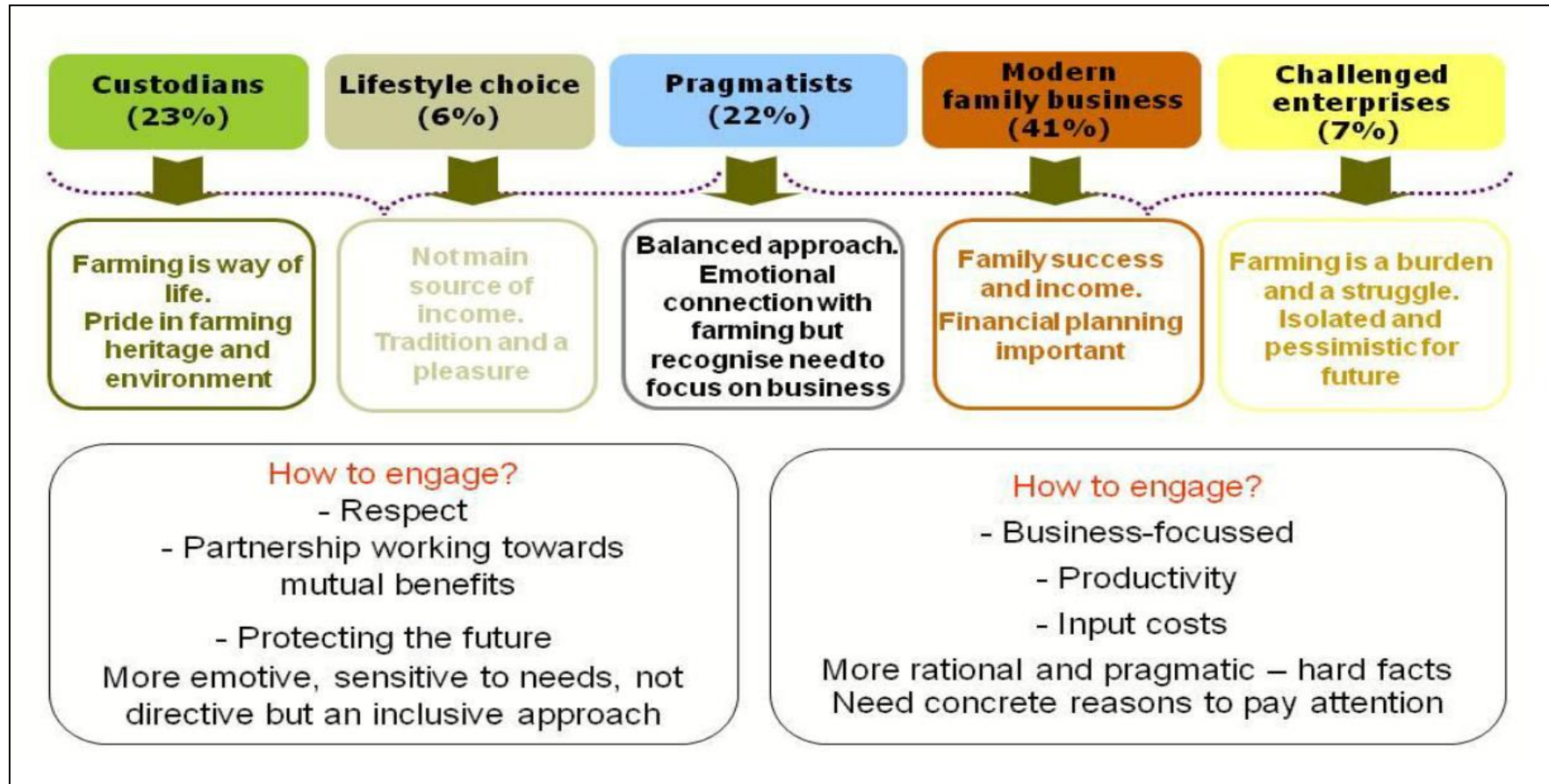


Feasibility of Practice Change

Behavioral Beliefs	Normative Beliefs	Control Beliefs
Profitability <ul style="list-style-type: none"> • Agronomic benefits and barriers • Market context 	Profit Motive <ul style="list-style-type: none"> • Entrepreneurship • Growth 	Financial Capacity <ul style="list-style-type: none"> • Debt • Off-Farm Income • Insurance and program barriers
Practice Efficacy <ul style="list-style-type: none"> • I am doing enough • Practice won't work/make a difference 	Environmental/Ethical Motive <ul style="list-style-type: none"> • Awareness and care about environment and climate change • Impact of practices on others 	Extension <ul style="list-style-type: none"> • Neighbor Practices • Past Participation • Market context
On-Farm Impact of Practice <ul style="list-style-type: none"> • Improves Animal Health, Yield, Family Health 	Stewardship Motive <ul style="list-style-type: none"> • Care for land • Care for future generations 	Technology Barriers <ul style="list-style-type: none"> • Access to specialized equipment • Access to proper varieties
Trialability & Risk <ul style="list-style-type: none"> • Complexity • Time to benefit 	Social/Market Context <ul style="list-style-type: none"> • Advice channels, cultural and Symbolic Capital 	
Background Factors: Age, Gender, Education, Tenure, Farm Size, Region, Farm Type, Soils, Income, Etc.		

Figure 1 Schematic of the Reasoned Action Model, adapted from Fishbein & Ajzen (2010) and Jorgensen & Martin (2015).

Targeting Practice Change



DEFRA farmer segmentation model (Pike 2008)

Targeting Practice Change

Label	Style	Symbolic Capital	Information Channels	Recommended Approach
Older/Traditional	<p>Poor knowledge of impacts</p> <p>Use traditional technologies</p> <p>Low economic capacity</p> <p>May rely on off-farm income</p>		<p>Family and other farmers</p> <p>Social networks</p>	<p>Peer-peer learning</p> <p>Local organizations with farmers from the community</p>
Older/Innovative	<p>Early adopters and experimenters</p>	<p>Passion for farming</p> <p>Soil health</p> <p>Animal Care</p>		<p>Demonstration farms and peer-peer experimentation</p> <p>Discussion groups focused on their passion</p>
Young innovators	<p>Young family farmers</p> <p>Weak ties to traditional farming</p>	<p>Change and restructure</p> <p>Positive attitude towards nature conservation</p>	<p>Consumer groups and conservation authorities</p>	<p>Willing to engage in advisory groups</p>

Targeting Practice Change

Label	Style	Symbolic Capital	Information Channels	Recommended Approach
Agro-business	Large Low margins High intensity Policy aware	Professional attitude Growth Optimization Use of technology	Agronomic advisory systems Commercial consultants	Industry channels Business breakfasts Short seminars
Reclusive	Involuntary farmers Farm marginal	Low motivation	Family members Vets, commercial feed or fertiliser representatives	One-one advice from trusted local source Raise awareness with family
Part-time	Lifestyle choice Unaware of policies		Not engaged	Needs help identifying information Provide direct assistance

Key Messages

- Wetland Drainage is Legal.
- Lessons from INFFER
 - Are goals for wetlands clear? SMART? Relevant? Motivating?
- Motivation is a Prerequisite for retention and restoration
 - Triage adopters, potential adopters, non-adopters
 - Focus on efficacy and benefits (on-farm) as well as capacity
 - Segmentation to identify barriers and attitudinal factors

Thank you
Questions?